

Ask the **Expert**

Why should I rethink my commercial air filters?

filters to meet new MERV 13 ASHRAE guidelines. It's important to consider the indoor air quality protection rating (MERV) and total cost of ownership (TCO). You've of the filter, the labor to replace the filter, the disposal costs at the end of the filter's life, and, most importantly, the cost of energy consumption. It

Many of us need takes energy to to upgrade our air push air through a filter, and typically the cost of that energy is over 80% of the TCO. As an air filter extends past its service life, not only does it offer less respiratory protection, but the got the upfront cost energy required to push air through it increases. So while using an air filter longer will save on the first three costs (and reduce the nuisance factor of replacement),



Michael Bruce, Vice President of Marketing and **Engineering, Filtration Group**

Filtration Group is a US-based leader in the filtration industry. Their commitment to investment, innovation, and cross-pollination among their many filtration-focused businesses allows them to offer a robust line of industry-best indoor air filtration products that work with existing equipment. The traditional Enduro-Pleat® filter is built to last, the GeoPleat® offers tons of media in a compact size, and the FP V-Bank Minipleat offers the complete package of high filtration, energy efficiency, long life, and savings. For gas phase filtration, the FP Dual-Pak version offers advanced air pollutant removal. Michael Bruce, vice president of marketing and engineering for Filtration Group-HVAC, tells us why you should pay attention to air filters.

if you make an air filter last too long, your TCO goes up. In extreme cases, when an air filter is getting full and is overdue to be replaced, you may sacrifice product performance in a couple of weeks or even days. You'll pay so much on energy you could have essentially bought another filter.

Some people are still deciding when to change their filters based on old rules and arbitrary round numbers, like waiting for your initial pressure drop to double. These one-sizefits-all rules need to be modernized to meet today's safety and efficiency

plex TCO analysis for a sustainable building. Among other things, local energy costs, local labor rates, and the dust loading characteristics of the actual application can drastically affect how efficient and cost effective a filter changeout is. We recommend the more media in your filter the better, generally; the initial pressure drop starts lower and stays lower as it takes longer for the media to fill up. Outside of that, it depends on your unique TCO



analysis.

requirements. They

ignore the factors

that go into a com-

commercial